

What’s Hot Today:

► Tsingtao Brewery (0168 HK, HK\$54.20, HK\$73.9bn)
Resilient Execution Amid Industry Weakness

Better Product Mix to hold Margins - Tsingtao Brewery reported a 3Q25 revenue of RMB8.88bn, down 0.17% YoY and 11.7% QoQ. GPM stood at 43.6% for the quarter, up 0.5ppts YoY but down 2.3ppts QoQ and reached the highest level for the same period. Breaking down the drivers, total sales reached 2.16mn kiloliters, up 0.3% YoY but down 12.6% QoQ due to weak consumption recovery. Mid-to-high-end sales amounted to 0.94mn kiloliters, up 6.8% YoY and down 3.9% QoQ, lifting the mix to 43.6%, or 2.6% higher YoY. For instance, the Augerta (the premium pale lager brand) series anchors the premium tier, positioned above the RMB15 price point and reinforcing the brand’s high-end image. Moreover, ASP of RMB 4,106.9 per kiloliter in 3Q25 slid slightly by 0.4% YoY, reflecting mild price pressure from promotions.

Cost Discipline Lifts Core Operating Profit: Operating expenses fell to RMB1.52bn, down 1.9% YoY, with the OPEX ratio improving to 17.1%, down 30bps YoY. The improvement was driven by less selling expense, which accounted for almost 80% of total OPEX, down 5% YoY during the period. Thanks to strong measures in cost control, core operating profits went up 7.5% YoY to RMB1.80bn with core margin up 80bps YoY to 21.3%. Other income and fair-value gains declined by about RMB40mn, roughly 30% YoY, offsetting part of the operating leverage. Thus, attributable net profit reached RMB 1.37bn, 1.6% YoY higher with a NPM of 15.4%, up 1.5% YoY.

Our views: The Chinese beer sector remains under pressure amid a sluggish consumption environment, weighing on overall industry growth. Against this backdrop, Tsingtao has demonstrated resilient operations, maintained low single-digit revenue growth this year while advancing its premiumization strategy with a higher mid-to-high-end mix and effective structural upgrades. Although topline momentum remains soft, profitability has improved through effective cost controls, delivering counter-cyclical margin expansion and outperforming peers. Near-term catalysts would be the trend of consumption recovery. The counter is trading at 14x FY25E P/E and a 4.85% yield. (Research Department)

China & HK Indices	CLOSE	1D	YTD
HSI	26,433	1.0%	31.8%
HSCEI	9,467	1.1%	29.9%
HSCCI	4,115	0.6%	8.9%
CSI300	4,716	1.2%	19.9%
Shanghai A	4,190	1.2%	-2.1%
Shanghai B	261	0.3%	-2.1%
Shenzhen A	2,639	1.3%	28.9%
Shenzhen B	1,333	-0.5%	9.9%

Key Int'l Indices	CLOSE	1D	YTD
Dow Jones	47,544	0.7%	11.8%
S&P 500	6,875	1.2%	16.9%
Nasdaq	23,637	1.9%	22.4%
Nikkei Index	50,371	-0.3%	26.3%
FTSE Index	9,653	0.1%	18.1%
CAC Index	8,239	0.2%	11.6%
DAX Index	24,308	0.3%	22.1%

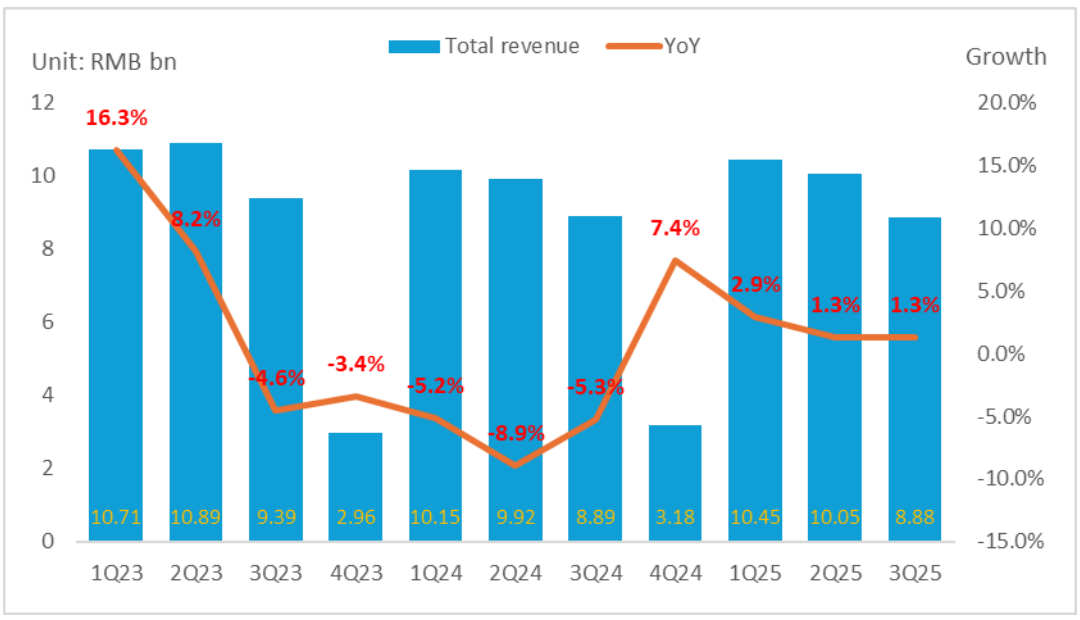
Commodities	CLOSE	1D	YTD
GOLD (US\$/oz.)	3,982	-3.2%	52.1%
STEEL (US\$/oz.)	2,363	1.9%	32.3%
SILVER (US\$/oz.)	46	-3.6%	62.1%
CRUDE OIL (US\$/bbl)	61	-0.3%	-14.7%
COPPER (US\$/oz.)	11,029	1.6%	25.8%
ALUMINIUM (US\$/oz.)	2,874	0.4%	12.7%
PLATINUM (US\$/oz.)	1,589	-1.3%	73.4%
ZINC (US\$/oz.)	3,055	1.2%	2.6%
WHEAT (US\$/bu)	526	2.6%	-4.9%
CORN (US\$/bu)	428	1.3%	-3.5%
SUGAR (US\$/lb)	N/A	N/A	N/A
SOYBEAN (US\$/bu)	1,085	2.3%	5.1%
PVC (US\$/t.)	N/A	N/A	-14.2%
CRB	301	-1.1%	3.0%
BDI			99.7%

Exchange Rates	USD	HKD	EUR	JPY	CHF	RMB
USD		7.768	0.859	152.880	0.796	7.108
HKD	0.129		0.111	19.679	10.239	0.915
EUR	1.165	9.045		178.030	1.080	8.282
JPY	0.007	5.082	0.562		0.520	0.047
CHF	1.257	9.766	1.080	192.216		8.936
RMB	0.141	1.093	0.121	21.496	0.112	

Market Sentiment	CURRENT	5D
CDS Monitor - USD SR 5Y		
Greece	N/A	N/A
Ireland	83	-2.4%
Italy	139	-0.6%
Portugal	207	-0.0%
Spain	108	0.3%
VIX	15	-13.4%

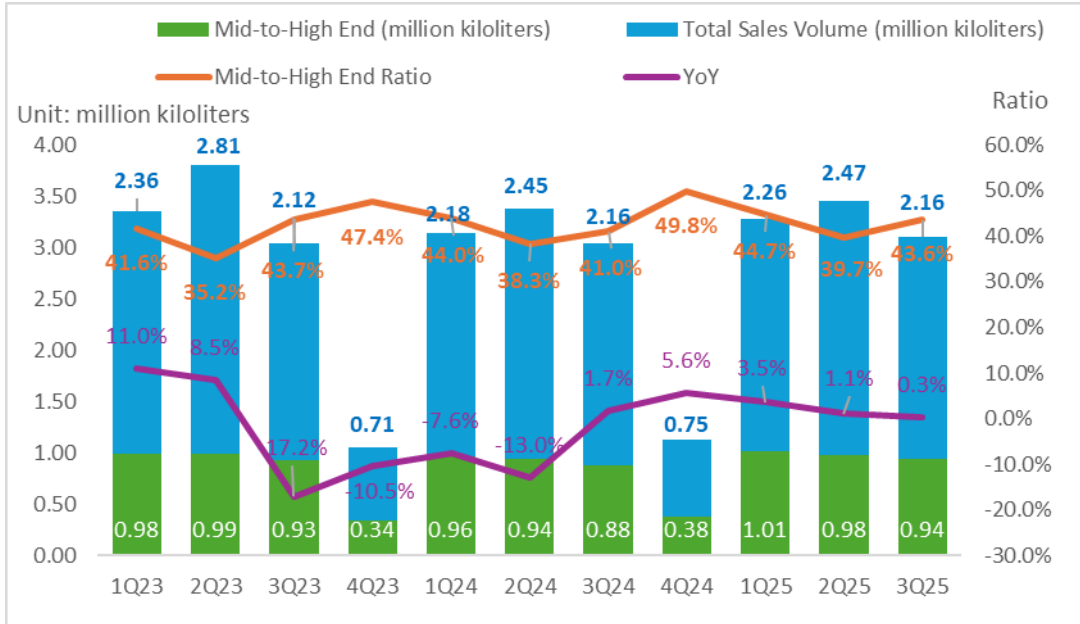
Source: Bloomberg

Fig 1: Total Revenue (RMB\$ bn)



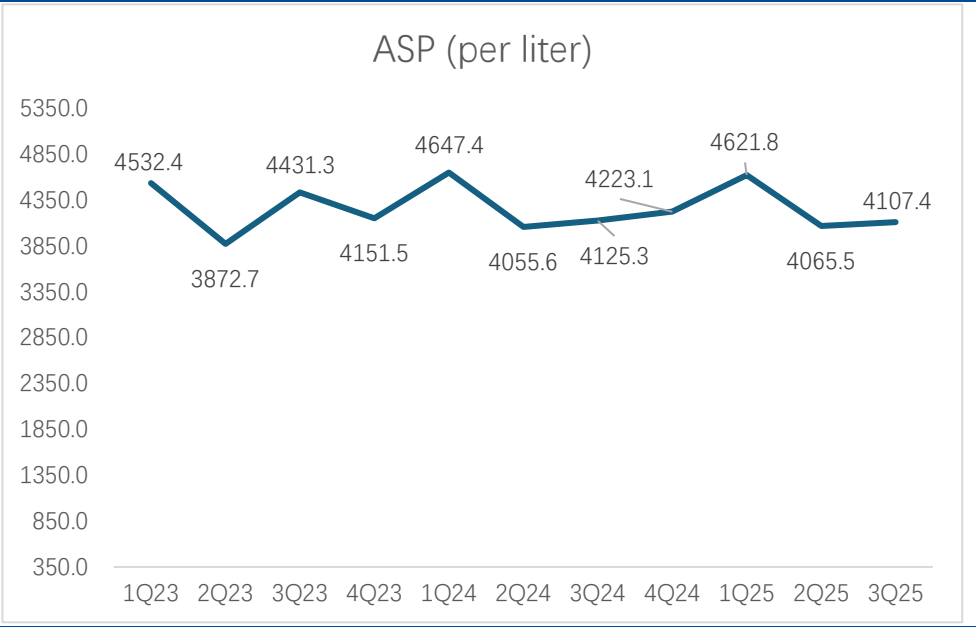
Source: Company Data, Sunwah Kingsway Research

Fig 2: Breakdown of Revenue



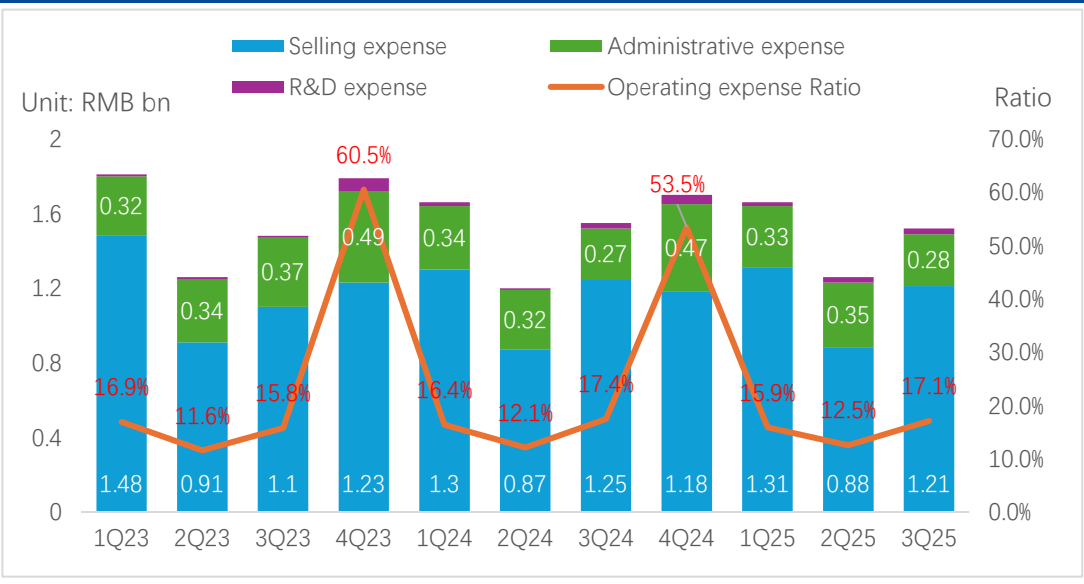
Source: Company Data, Sunwah Kingsway Research

Fig 3: Breakdown of Average Selling Price



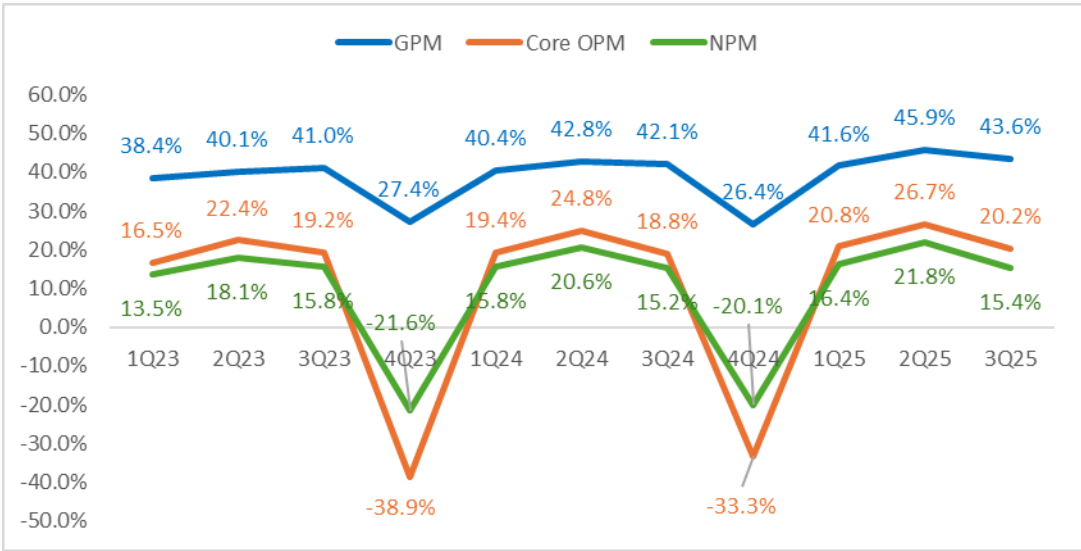
Source: Company Data, Sunwah Kingsway Research

Fig 4: Breakdown of OEPX



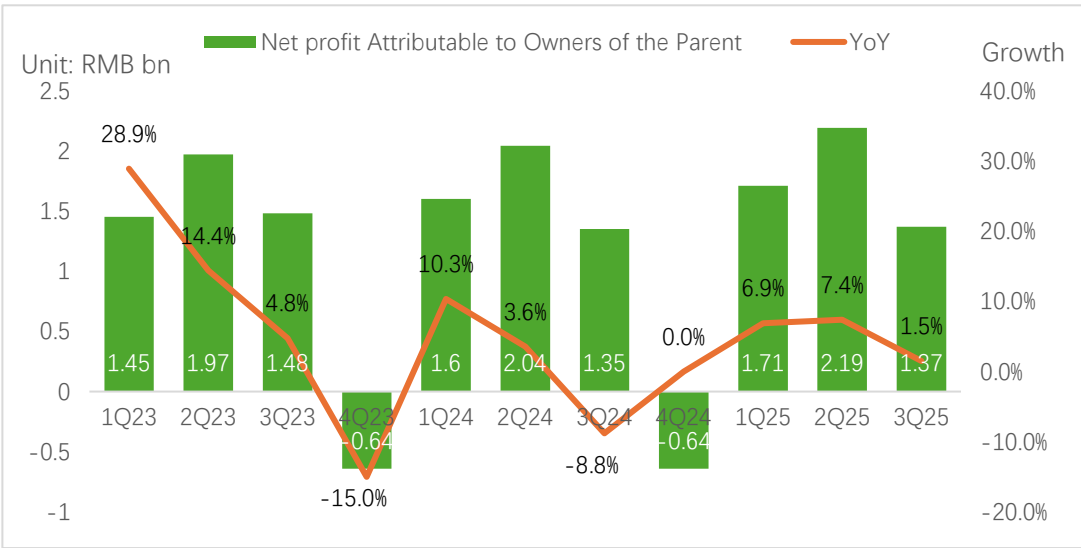
Source: Company Data, Sunwah Kingsway Research

Fig 5: Breakdown of Profitability



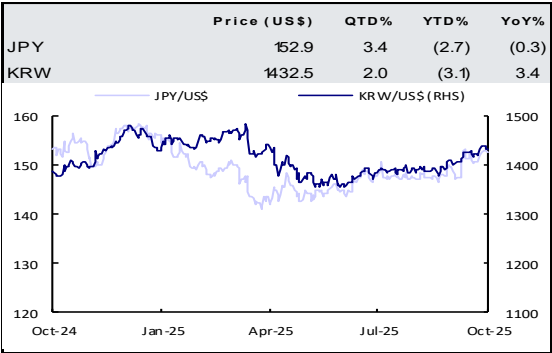
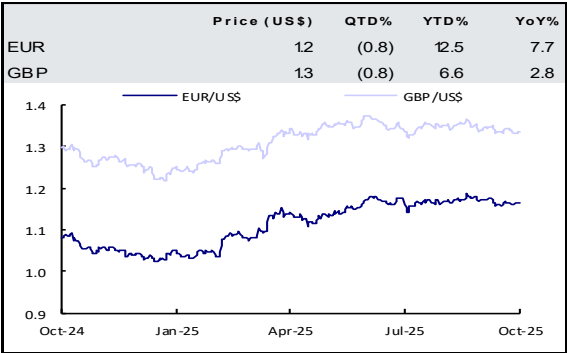
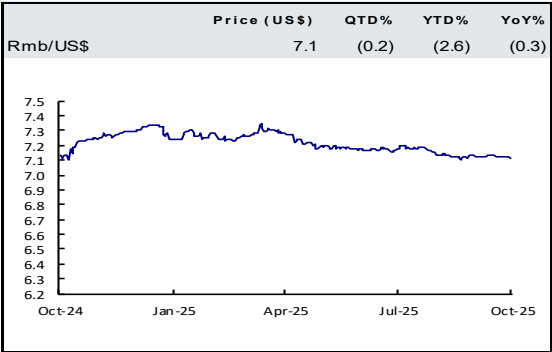
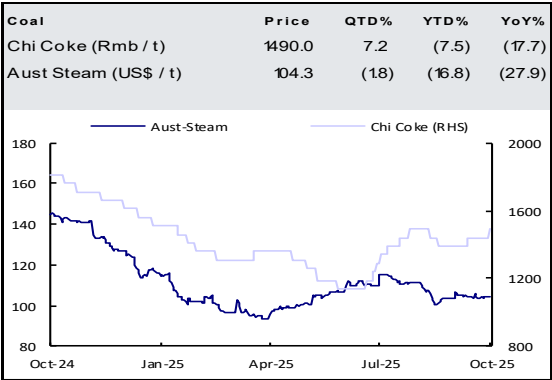
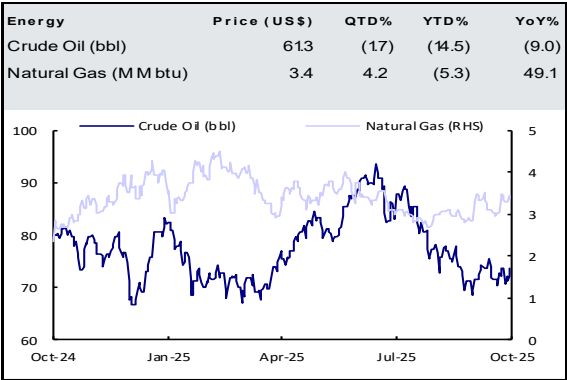
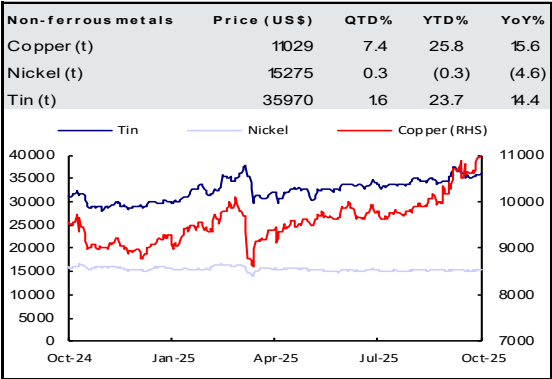
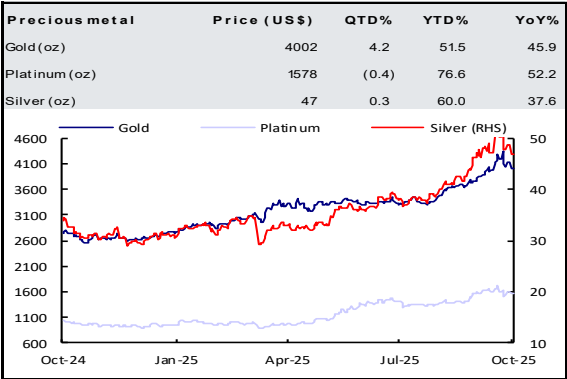
Source: Company Data, Sunwah Kingsway Research

Fig 6: Breakdown of Net Profit



Source: Company Data, Sunwah Kingsway Research

Market Watch – Major Commodities and Currencies



Source: Bloomberg

US Economic Calendar

Indicators	Freq	Obs Date	Expected Release Date
Consumer Confidence	MoM		28-Oct-25
Wholesale Inventories	MoM		29-Oct-25
Initial Jobless Claims	WoW		30-Oct-25
GDP	QoQ		30-Oct-25
Personal Income & Spending	MoM		31-Oct-25
ISM Manufacturing PMI	MoM		3-Nov-25
Trade Balance	MoM		4-Nov-25
Durable Goods Orders	MoM		4-Nov-25
Factory Orders	MoM		4-Nov-25
Employment Report	MoM		7-Nov-25
CPI	MoM		13-Nov-25
PPI	MoM		14-Nov-25
Business Inventories	MoM		14-Nov-25
Retail Sales	MoM		14-Nov-25
Industrial Production	MoM		18-Nov-25
Housing Starts / Building Permits	MoM		19-Nov-25
Existing Home Sales	MoM		20-Nov-25
New home Sales	MoM		26-Nov-25
Auto Sales	MoM		

China Economic Calendar

Indicators	Freq	Obs Date	Expected Release Date
PMI Manufacturing	MoM		31-Oct-25
Foreign Exchange Reserves	QoQ		7-Nov-25
Trade Balance	MoM		7-Nov-25
Money Supply - M2	MoM		9-Nov-25
PPI	MoM		9-Nov-25
CPI	MoM		9-Nov-25
Retail Sales	MoM		14-Nov-25
Industrial Production	MoM		14-Nov-25
GDP	YoY		

Hong Kong Economic Calendar

Indicators	Freq	Obs Date	Expected Release Date
GDP	QoQ		31-Oct-25
Money Supply - M2	MoM		31-Oct-25
Retail Sales	MoM		31-Oct-25
PMI	MoM		5-Nov-25
Foreign Currency Reserve	MoM		7-Nov-25
Unemployment Rate	MoM		18-Nov-25
CPI	MoM		20-Nov-25
Trade Balance	MoM		25-Nov-25
Producer Prices Index	QoQ		15-Dec-25
Industrial Production	QoQ		15-Dec-25
Composite Interest Rate	MoM		

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